

The Manager as Leader Coach



Develop your leadership skills so that each member of your team will...

- Respect you as a person and a leader
- Follow you not because of your position but out of trust
- Want to take responsibility and ownership for their work and business
- Enjoy setting clear goals and implement action strategies
- Readily persist when the going gets tough
- Proactively tackle workplace and business issues, non-productive habits and patterns
- Willingly be stretched to achieve their potential and that of their team
- Freely exceed performance targets



Facilitator
Dr Edward Gifford
Principal
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Why equip Managers to Coach?

- To better meet the growing and challenging needs in the workplace
- People today want to be coached not managed
- There is a shift from command and control to a coach approach
- Organisations want more leaders and fewer managers
- Smart managers lead through Coaching as well as through Supporting, Delegation and Direction

What will you learn?

- How to use a coach approach to management and leadership
- How to implement the International Coaching Federation (ICF) coaching competencies in your leadership and management
- Skills in facilitating and developing employee learning
- How coaching differs from and supports other leadership styles
- How coaching differs from mentoring, teaching and counselling
- The ethical principles and standards for coaching
- How to develop a coaching agreement and manage the coaching relationship and process.
- The essential coaching communication skills of listening and questioning
- Strategies to facilitate learning, results and change
- How to use appropriate learning experiences, coaching tools and resources to facilitate employee transformation
- Strategies to implement a coaching culture in the workplace

Where?

We prefer to train in house or at a venue that works for your organisation

INVESTMENT

Normally \$880 per person for this two day workshop. Package can be negotiated) Numbers capped at 10 unless negotiating a package.

A corporate licence fee can be negotiated.

For further details contact On-Purpose Partners

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