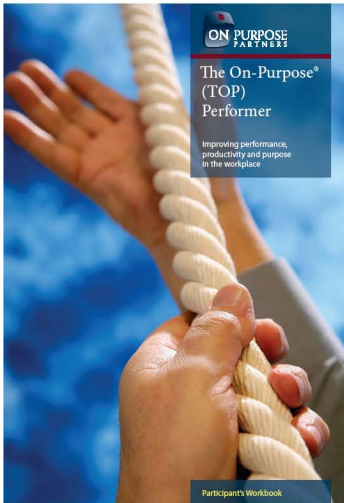


# The On-Purpose (TOP) Performer Workshop



## Workshop Overview

The On-Purpose (TOP) Performer is an intensive, thought-provoking workshop for the individual or organisation seeking maximum engagement and TOP Performance!

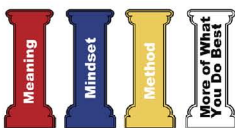
In just one day, participants will learn the practical tools, steps, methods and motivation that can accelerate job performance and increase productivity - starting the very next day on the job. The end result is that employees and teams, who do more of what they love and do best, are TOP Performers.

The On-Purpose (TOP) Performer Workshop takes relevant and proven work and business principles and applies them to the individual.

This is not a feel-good day away from the office with a book to TOP Performer in the place on a shelf. This highly interactive learning experience empowers you to work in a way you may have never worked before. Everyone leaves with the practical tools, steps, and methods to apply concepts to immediately accelerate job and personal performance.

## Through the Four Pillars Participants will...

- Understand how to be a TOP Performer in the workplace and in their personal life
- Understand what motivates them
- Adopt the mindset of a TOP Performer
- Learn a method for creating great
- Manage work to do more of what they do best



**The Four Pillars**



Principal Facilitator  
Dr Edward Gifford

Other Associate Facilitator  
are available

## Workshop Content

The workshop content is developed around four main "pillars" of being a TOP Performer. These are Meaning, Mindset, Method and Manner.

### Meaning (The Purpose Principle)

Participants develop their organisational purpose and align it with the purpose of their organisation. This ensures an understanding of what motivates them and how they find meaning in their work. Purpose is the point of integration for any organisation and gives meaning to the team of what they do best and ensures everyone is on the 'same page'.

### Mindset (Think Inc!)

Participants will learn how to "Think Inc" their role by taking responsibility rather than place blame, understand how their role is a "business" within the business/organisation; learn the importance of a long-term perspective; focus on adding value and adopting a sales and marketing mindset.

### Method – (The Service Model)

Once participants gain alignment in their Purpose with the organisational Purpose and adopt a Think Inc mindset, they will learn how to deliver TOP Performance through The On-Purpose Service Model – all layers designed to bring service to customers (Purpose, Plan, People, Process, and Performance).

### Manner (Doing More of What you do Best)

Participants will learn how to do more of what they do best – more profitably. They will learn to prioritise more effectively, use time wisely in line with their strengths and manage their work more efficiently.

## Investment

(Normally a fixed monthly rate person but a package can be negotiated for in-house workshops). For further details contact On-Purpose Partners  
Ph – 07 5502 6644 [info@on-purposepartners.com](mailto:info@on-purposepartners.com)